

SEMESTER -5 (MID-TERM EXAM)

FOOD PRODUCTION (BHM 311T)

- 1) LARDER
 - 2) NON EDIBLE DISPLAY
 - 3) HORS D' OEUVRE
 - 4) SANDWICH
 - 5) SALADS
 - 6) FORCEMEAT
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FOOD & BEVERAGE SERVICE (BHM 312T)

1. Gueridon Service(Whole Topic as per NCHM Syllabus)
 2. Banquet (Whole Topic as per NCHM Syllabus)
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FRONT OFFICE THEORY (BHM 313T)

Ch-1.Planning & Evaluation of Front Office Operations

- A.** Setting Room Rates (Details/Calculations thereof)
 - Hubbart Formula, market condition approach & Thumb Rule
 - Types of discounted rates – corporate, rack etc.
- B.** Forecasting techniques
- C.** Forecasting Room availability
- D.** Useful forecasting data
 - % of walking
 - % of overstay
 - % of under stay
 - % of no show
- E.** Forecast formula
- F.** Types of forecast
- G.** Sample forecast forms
- H.** Factors for evaluating front office operations

Ch-2 BUDGETING

Types of budget & budget cycle

ACCOMMODATION MANAGEMENT (BHM 314T)

1. Area Inventory List and Frequency Schedule
 2. Performance and Productivity Standards
 3. Purchasing and Inventory Levels
 4. Time & Motion Study
 5. Training in HKD
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FINANCIAL MANAGEMENT (BHM- 307)

Serial Number	Topic
1.	Capital Budgeting: Importance of capital budgeting Capital budgeting appraisal methods Payback period Average rate of return Net present value Internal rate of return Profitability index Practical problems
2.	Working Capital Management: Concept of working capital Factors determining working capital needs Over trading and under trading
3.	Capital Structure: Meaning of capital structure Factors determining capital structure Point of indifference Practical problems
4.	Funds Flow Analysis: Meaning of funds flow statement Preparation of funds flow statement Treatment of provision for taxation and proposed dividend Practical problems
5.	Cash Flow Analysis: Meaning of cash flow statement Preparation of cash flow statement Difference between funds flow and cash flow statement Practical problems

Strategic Management (BHM 308)

1. The Strategy Management Model.
 2. The scope of mission statement.
 3. The components/elements of a Mission statement.
 4. Evaluating a mission statement.
 5. Goals vs. Objectives.
 6. Hierarchy of objectives.
 7. Sample action plan (S.A.P.)
 8. Need and importance of Environmental scanning.
 9. PESTR
 10. Industry analysis.
 11. Internal environment Analysis.
 12. SWOT Analysis.
 13. Strategic Planning Gap
 - a. Intensive growth strategies
 - b. Integrative growth strategies
 - c. Diversification growth strategies
 - d. Retrenchment strategies
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